

# Idiosyncratic Volatility, Growth Options, and the Cross-Section of Returns

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# The Three Puzzles

- Low future returns to high idiosyncratic volatility firms (IVol discount, Ang et. al, 2006)
- Stronger value effect for high idiosyncratic volatility firms (Ali et. al, 2003)
- Stronger IVol discount for growth firms (this paper)

# Aggregate Volatility Risk

- Market volatility increase means worse future investment opportunities (Campbell, 1993)
- Market volatility increase means the need to increase precautionary savings (Chen, 2002)
- Firms with most positive return sensitivity to aggregate volatility changes have lower expected returns (Ang et al, 2006)
- Herskovic et al. find that average idiosyncratic volatility is also priced

# Contribution

- General equilibrium model with Lucas trees and options on the trees generates the three puzzles
- The model implies that firms with high idiosyncratic volatility and growth firms are hedges against aggregate volatility risk
- Empirically, the market volatility factor explains the IVol discount and the average IVol factor explains the value premium

# Model Setup

- Continuous-time economy a-la Lucas with  $I + 1$  types of firms,  $N$  firms of each type
- One representative investor with CRRA utility over terminal consumption, given by

$$u(C_T) = C_T^{1-\gamma}/(1-\gamma)$$

- Each firm  $(i, n)$  has assets in place with terminal payoff,  $p_i D_{0,n,T}$ , and growth options with terminal payoff

$$q_i(D_{i,n,T}/(KD_{i,n,0}))^\lambda KD_{i,n,0}$$

- $KD_{i,n,0}$  is an analogue of a strike price and  $\lambda$  captures convexity

# Aggregate Volatility

- Dividend processes  $D_{i,n,t}$  have stochastic systematic and idiosyncratic volatilities

$$dD_{i,n,t} = D_{i,n,t} [\mu_{D,i} dt + h_i \sqrt{v_{1t}} dw_t + g_i \sqrt{v_{2t}} dw_{i,n,t}]$$

- $w$  is a systematic Brownian motion that affects all firms in the economy, whereas  $w_{i,n,t}$  is a firm-specific idiosyncratic shock
- $h_i \sqrt{v_{1t}}$  and  $g_i \sqrt{v_{2t}}$  as *systematic* and *idiosyncratic volatility*, respectively, and follow Heston processes

$$dv_{1t} = \kappa_1 (\bar{v}_1 - v_{1t}) dt + c_1 \sqrt{v_{1t}} dw_t$$

$$dv_{2t} = \kappa_2 (\bar{v}_2 - v_{2t}) dt + c_2 \sqrt{v_{2t}} d\tilde{w}_t$$

# Main Assumptions

- We assume that both systematic and idiosyncratic volatility are negatively correlated with dividend shocks
- We also assume that shocks to systematic and idiosyncratic volatility are positively correlated
- This is consistent with empirical evidence in Barinov (2013), Bartram et al. (2016)
- Note that idiosyncratic shocks are uncorrelated across firms, but their volatilities are correlated (through systematic volatility)

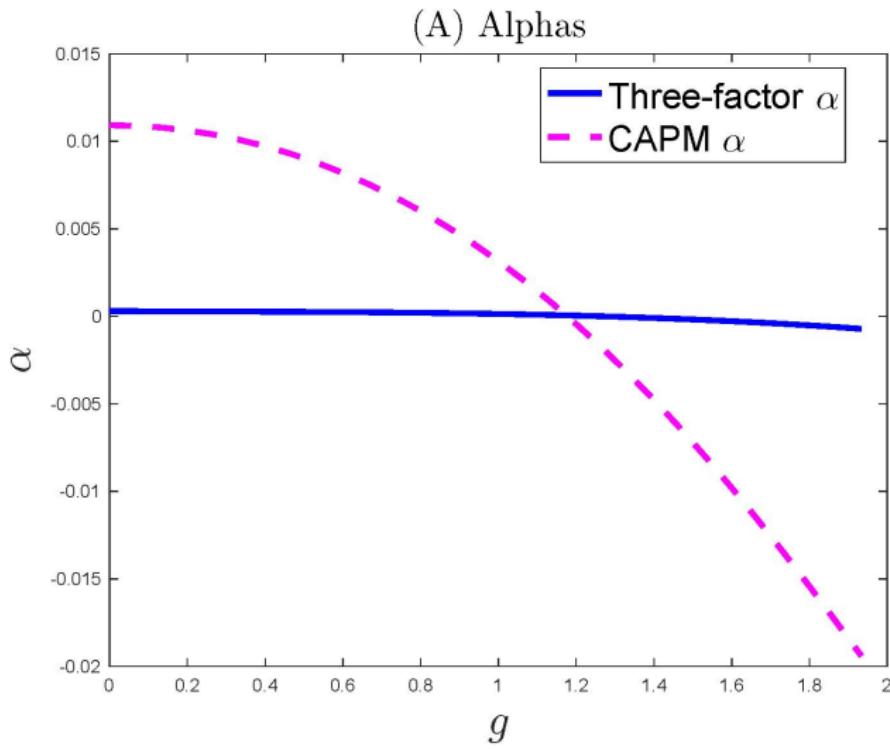
# Main Result

$$C_T = \left( \sum_{i=0}^I p_i \right) \exp \left\{ \mu_{D,0} T - 0.5 h_0^2 \int_0^T v_{1\tau} d\tau + h_0 \int_0^T \sqrt{v_{1\tau}} dw_\tau \right\}$$

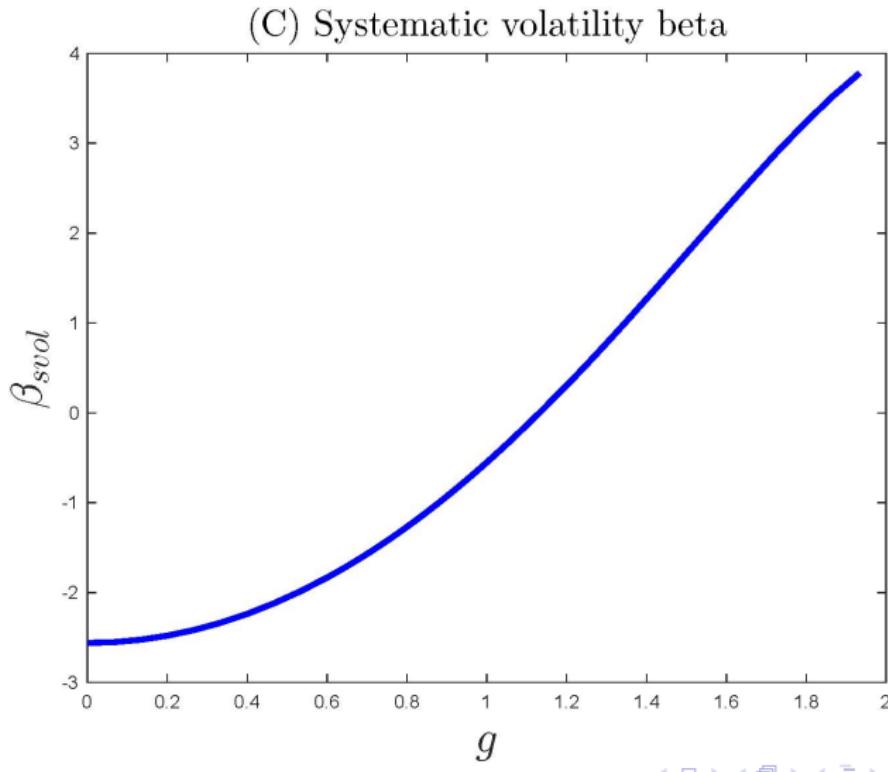
$$+ \sum_{i=0}^I \left( q_i \exp \left\{ \lambda \mu_{D,i} T - 0.5 \lambda h_i^2 \int_0^T v_{1\tau} d\tau - 0.5 \lambda (1-\lambda) g_i^2 \int_0^T v_{2\tau} d\tau + \lambda h_i \int_0^T \sqrt{v_{1\tau}} dw_\tau \right\} \right) K^{1-\lambda}$$

- The formula above is for aggregate terminal consumption
- If we look at the exponent in the second sum
  - The first piece yields the standard CAPM risk premium
  - The next two pieces show the need for the systematic and idiosyncratic volatility factors
  - The fourth piece looks like conditional market beta, but is empirically subsumed by the aggregate volatility factors

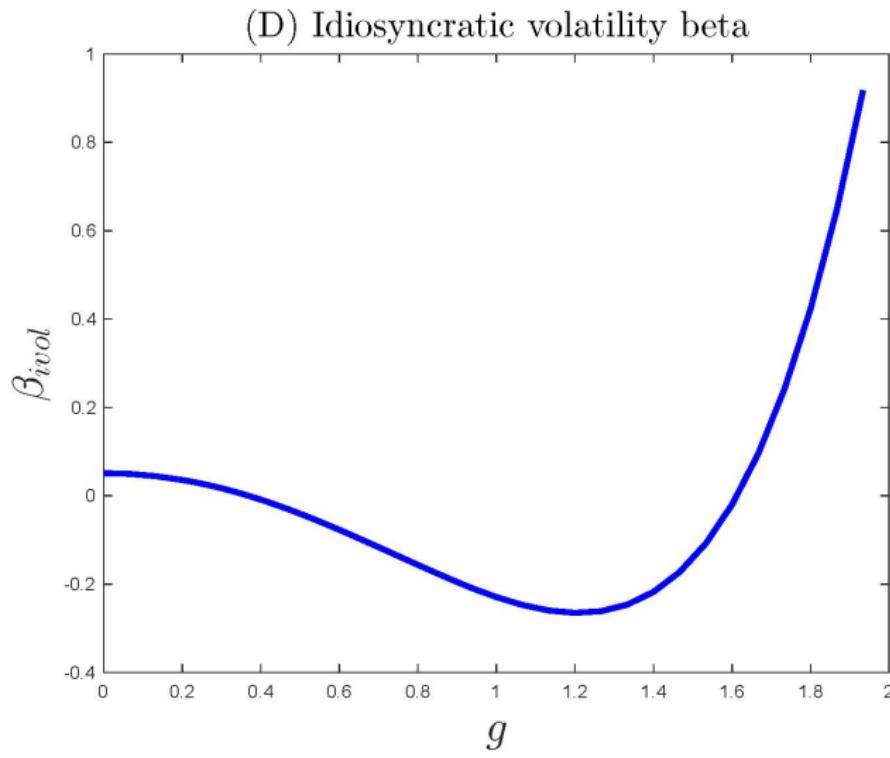
# Simulations: Alphas



# Simulations: Market Volatility Betas



# Simulations: IVol Factor Betas



# ICAPM Interpretation

- Our model is a one-period model and has no hedging demand
- Volatility factors arises because of non-linearities and stochastic volatility
- However, the empirical aggregate volatility risk factors can also be viewed in the ICAPM sense, since both market volatility and average IVol are related to the state of the economy

# Average IVol and Business Cycle

	<b>-12</b>	<b>-6</b>	<b>-3</b>	<b>0</b>	<b>3</b>	<b>6</b>	<b>12</b>
<b>NBER</b>	9.706	16.48	19.07	19.66	14.89	8.608	-4.196
<b>t-stat</b>	1.61	2.92	3.25	3.19	2.47	1.40	-0.69
<b>VIX</b>	0.132	0.216	0.275	0.351	0.267	0.201	0.147
<b>t-stat</b>	2.02	3.33	4.07	5.14	3.73	2.94	2.21
<b>TARCH</b>	0.117	0.225	0.304	0.397	0.436	0.367	0.267
<b>t-stat</b>	1.45	3.06	4.15	5.40	5.78	4.55	3.28
<b>Realized</b>	0.096	0.177	0.216	0.278	0.195	0.150	0.099
<b>t-stat</b>	2.02	3.90	4.69	5.90	4.00	3.11	2.00

# Summary of Results

- If the economy slows down and the market becomes more volatile, average IVol in the next 9-12 months increases by 15-20%
- Conversely, a spike in average IVol can predict recession and higher market volatility up to 12 months ahead
- A two-standard deviation change in market volatility can trigger an increase in average IVol by 30-70%
- We also show that FIVol and FVIX can predict the state of the economy and market volatility/average IVol in the following 3-6 months

# Defining the State Variables

- Our proxy for shocks to expected market volatility is change in VIX
- We use old VIX (implied volatility of S&P100 one-month near-the-money options) to increase the sample period
- Our proxy for shocks to IVol is residuals for ARMA(1,1) model fitted to average IVol in the economy
- IVol is standard deviation of residuals from FF3 model fitted to daily returns in each firm-month
- Then IVol is averaged across all firms in the market each month

# Defining the Risk Factors

- FVIX mimics daily changes in VIX
- We regress daily changes in VIX on excess returns to five quintile portfolios sorted on prior month sensitivity to VIX changes
- The fitted part of the regression less the constant is the FVIX factor
- The correlation between FVIX and the change in VIX is 0.676
- FIVol mimics ARMA(1,1) shocks to average IVol in the same way
- The correlation between FIVol and shocks to average IVol is 0.424

# FVIX Factor: Alphas and Betas

	<b>Raw</b>	<b>CAPM</b>	<b>ICAPM</b>	<b>FF</b>	<b>FF4</b>	<b>FF5</b>	<b>FF6</b>
$\alpha$	-1.366	-0.463	-0.480	-0.439	-0.446	-0.305	-0.318
<b>t-stat</b>	<b>-4.77</b>	<b>-4.73</b>	<b>-4.32</b>	<b>-4.00</b>	<b>-3.68</b>	<b>-3.73</b>	<b>-3.50</b>
$\beta_{MKT}$		-1.325	-1.340	-1.358	-1.366	-1.407	-1.427
<b>t-stat</b>		<b>-37.0</b>	<b>-29.9</b>	<b>-35.2</b>	<b>-37.30</b>	<b>-50.70</b>	<b>-51.65</b>
$\beta_{SMB}$			0.170	0.166	0.107	0.095	
<b>t-stat</b>			<b>4.94</b>	<b>4.33</b>	<b>4.56</b>	<b>3.49</b>	
$\beta_{HML}$			-0.073	-0.078	0.034	0.023	
<b>t-stat</b>			<b>-1.41</b>	<b>-2.00</b>	<b>0.59</b>	<b>0.46</b>	
$\beta_{FIVol}$		-0.014		-0.007			-0.017
<b>t-stat</b>		<b>-0.47</b>		<b>-0.28</b>			<b>-0.74</b>
$\beta_{CMA}$					-0.142	-0.15	
<b>t-stat</b>					<b>-2.31</b>	<b>-2.22</b>	
$\beta_{RMW}$					-0.22	-0.23	
<b>t-stat</b>					<b>-6.15</b>	<b>-5.89</b>	

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$\alpha$	-1.923	-1.200	-1.361	-0.952	-1.040	-0.743	-0.908
<b>t-stat</b>	<b>-3.70</b>	<b>-2.55</b>	<b>-3.30</b>	<b>-2.62</b>	<b>-3.16</b>	<b>-1.87</b>	<b>-2.59</b>
$\beta_{MKT}$		-1.061	-1.464	-1.094	-1.298	-1.173	-1.785
<b>t-stat</b>		<b>-6.59</b>	<b>-1.49</b>	<b>-10.3</b>	<b>-1.65</b>	<b>-9.87</b>	<b>-2.06</b>
$\beta_{SMB}$				-0.592	-0.569	-0.682	-0.635
<b>t-stat</b>				<b>-3.70</b>	<b>-3.13</b>	<b>-4.71</b>	<b>-3.75</b>
$\beta_{HML}$				-0.800	-0.812	-0.618	-0.618
<b>t-stat</b>				<b>-4.36</b>	<b>-4.87</b>	<b>-3.08</b>	<b>-2.79</b>
$\beta_{FVIX}$		-0.304		-0.151		-0.439	
<b>t-stat</b>		<b>-0.47</b>		<b>-0.29</b>		<b>-0.78</b>	
$\beta_{CMA}$					-0.268	-0.302	
<b>t-stat</b>					<b>-0.99</b>	<b>-0.95</b>	
$\beta_{RMW}$					-0.329	-0.416	
<b>t-stat</b>					<b>-1.88</b>	<b>-2.09</b>	

# FVIX and FIVol: Alphas and Betas

- CAPM/FF3 alpha of FVIX is -46 bp/-44 bp per month
- CAPM/FF3 alpha of FIVol is -120 bp/-95 bp per month
- Controlling for market beta, there is little overlap between FVIX and FIVol
- FVIX does not overlap with HML, but does overlap with RMW (see Barinov, 2020 on the latter)
- The reverse is true for FIVol
- FF5 alphas of FVIX and FIVol are significant at -31 bp and -74 bp per month, respectively

# Double Sorts: Hypotheses

- In the model without growth options, the CAPM holds
- Growth options create a hedge against aggregate volatility risk
- If a firm has higher IVol, growth options take a larger fraction of the firm's value
- Hence, high IVol growth firms are the best hedges against aggregate volatility risk

# Portfolio Sorts: CAPM alphas

	Low	IVol2	IVol3	IVol4	High	L-H
<b>Value</b>	0.298	0.294	0.427	0.262	0.102	0.196
<b>t-stat</b>	1.25	1.25	1.67	0.98	0.31	0.51
<b>MB2</b>	0.311	0.301	0.260	0.438	-0.204	0.514
<b>t-stat</b>	1.84	1.92	1.21	1.81	-0.94	1.89
<b>MB3</b>	0.277	0.318	0.175	-0.092	-0.323	0.600
<b>t-stat</b>	1.95	1.94	1.06	-0.54	-1.65	2.27
<b>MB4</b>	0.441	0.326	-0.031	0.135	-0.473	0.914
<b>t-stat</b>	3.05	2.48	-0.21	0.88	-2.23	3.25
<b>Growth</b>	0.300	0.153	0.064	-0.220	-0.665	0.965
<b>t-stat</b>	2.31	1.14	0.43	-1.16	-2.89	3.28
<b>V-G</b>	-0.002	0.141	0.363	0.482	0.767	0.769
<b>t(V-G)</b>	-0.01	0.50	1.18	1.37	2.14	2.20

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# Portfolio Sorts: Alphas Controlling for Volatility Risk

	<b>Low</b>	<b>IVol2</b>	<b>IVol3</b>	<b>IVol4</b>	<b>High</b>	<b>L-H</b>
<b>Value</b>	-0.090	-0.119	0.152	0.133	0.017	-0.107
<b>t-stat</b>	-0.43	-0.54	0.58	0.52	0.05	-0.27
<b>MB2</b>	0.002	-0.016	-0.091	0.114	-0.031	0.033
<b>t-stat</b>	0.01	-0.11	-0.50	0.59	-0.13	0.11
<b>MB3</b>	-0.085	-0.044	-0.068	-0.315	-0.072	-0.012
<b>t-stat</b>	-0.56	-0.22	-0.40	-1.82	-0.38	-0.05
<b>MB4</b>	0.088	-0.068	-0.177	0.157	-0.099	0.187
<b>t-stat</b>	0.68	-0.50	-1.16	1.05	-0.36	0.58
<b>Growth</b>	0.130	0.025	0.183	0.084	0.121	0.009
<b>t-stat</b>	1.08	0.16	1.08	0.48	0.47	0.03
<b>V-G</b>	-0.220	-0.144	-0.032	0.049	-0.104	0.116
<b>t(V-G)</b>	-0.86	-0.54	-0.10	0.15	-0.30	0.32

# Portfolio Sorts: FVIX Betas

	<b>Low</b>	<b>IVol2</b>	<b>IVol3</b>	<b>IVol4</b>	<b>High</b>	<b>L-H</b>
<b>Value</b>	-0.342	-0.262	0.127	0.649	0.749	-1.091
<b>t-stat</b>	-1.57	-1.68	0.48	3.87	1.89	-1.93
<b>MB2</b>	-0.433	-0.324	-0.148	0.090	0.937	-1.370
<b>t-stat</b>	-4.31	-2.69	-0.83	0.33	3.72	-4.21
<b>MB3</b>	-0.561	-0.488	-0.231	-0.036	0.905	-1.466
<b>t-stat</b>	-4.73	-2.61	-1.38	-0.19	4.90	-5.87
<b>MB4</b>	-0.722	-0.715	-0.140	0.271	0.989	-1.711
<b>t-stat</b>	-5.04	-3.93	-0.74	2.08	3.06	-4.23
<b>Growth</b>	-0.517	-0.351	0.192	0.542	1.586	-2.103
<b>t-stat</b>	-2.76	-2.84	1.40	3.74	4.61	-4.52
<b>V-G</b>	0.175	0.089	-0.065	0.107	-0.837	-1.012
<b>t(V-G)</b>	0.86	0.59	-0.25	0.65	-2.94	-3.67

# Portfolio Sorts: FIVol Betas

	<b>Low</b>	<b>IVol2</b>	<b>IVol3</b>	<b>IVol4</b>	<b>High</b>	<b>L-H</b>
<b>Value</b>	-0.188	-0.240	-0.274	-0.352	-0.354	0.166
<b>t-stat</b>	<i>-3.89</i>	<i>-4.78</i>	<i>-5.66</i>	<i>-4.45</i>	<i>-3.56</i>	<i>1.50</i>
<b>MB2</b>	-0.089	-0.137	-0.232	-0.300	-0.214	0.125
<b>t-stat</b>	<i>-3.70</i>	<i>-5.07</i>	<i>-9.84</i>	<i>-8.73</i>	<i>-3.22</i>	<i>1.77</i>
<b>MB3</b>	-0.084	-0.112	-0.111	-0.169	-0.138	0.054
<b>t-stat</b>	<i>-3.08</i>	<i>-3.60</i>	<i>-3.86</i>	<i>-4.66</i>	<i>-5.13</i>	<i>1.30</i>
<b>MB4</b>	-0.015	-0.052	-0.067	-0.085	-0.069	0.054
<b>t-stat</b>	<i>-0.50</i>	<i>-2.14</i>	<i>-2.28</i>	<i>-3.89</i>	<i>-1.90</i>	<i>1.11</i>
<b>Growth</b>	0.057	0.028	0.025	0.044	0.042	0.014
<b>t-stat</b>	<i>1.99</i>	<i>1.43</i>	<i>0.95</i>	<i>1.45</i>	<i>0.99</i>	<i>0.23</i>
<b>V-G</b>	-0.245	-0.268	-0.299	-0.396	-0.397	-0.152
<b>t(V-G)</b>	<i>-5.55</i>	<i>-5.04</i>	<i>-4.95</i>	<i>-4.04</i>	<i>-3.82</i>	<i>-1.67</i>

# Portfolio Sorts: Alphas Summary

- High IVol growth portfolio has the most negative CAPM alpha of -67 bp per month
- This alpha is largely responsible for stronger value effect for high IVol firms (77 bp per month) than for low IVol (-0.2 bp per month)
- The same alpha is largely responsible for stronger IVol discount for growth firms (97 bp per month vs. 20 bp per month for value firms)
- All those alphas are reduced to roughly 10 bp per month after we control for FVIX and FIVol

# Portfolio Sorts: Betas Summary

- FVIX betas of low-minus-high IVol portfolios are all negative and become more negative in the growth subsample
- FVIX beta of the value-minus-growth portfolio is zero outside of the high IVol quintile
- FIVol betas of the value-minus-growth portfolio are all negative and become more negative in the high IVol subsample
- FIVol betas of low-minus-high IVol portfolios are all zero

# Arbitrage Portfolios: Three Idiosyncratic Volatility Effects

- IVol - low IVol quintile minus high IVol quintile
- IVolh - same only for growth firms
- HMLh - value minus growth for high IVol only
- IVol55 - excess return to the highest IVol and highest M/B portfolio

# Explaining the IVol Effects

	$\alpha_{CAPM}$	$\alpha_{FF3}$	$\alpha_{Carhart}$	$\alpha_{FF5}$	$\alpha_{CCAPM}$	$\alpha_{VolF}$	$\beta_{FVIX}$	$\beta_{FIVol}$
<b>HML</b>	0.310				0.244	-0.074	-0.429	-0.152
<b>t-stat</b>	1.56				1.50	-0.40	-1.85	-5.05
<b>IVol</b>	0.789	0.633	0.529	0.340	0.565	0.126	-1.409	-0.009
<b>t-stat</b>	4.13	4.74	5.56	4.29	3.16	0.51	-4.05	-0.19
<b>IVolh</b>	1.151	0.865	0.672	0.313	0.864	0.090	-2.082	-0.080
<b>t-stat</b>	4.08	4.94	4.07	2.48	3.29	0.27	-3.70	-1.19
<b>HMLh</b>	1.092	0.703	0.723	0.417	0.922	0.303	-0.812	-0.339
<b>t-stat</b>	3.64	4.35	5.41	3.37	3.57	1.09	-2.81	-6.82
<b>IVol55</b>	-0.888	-0.644	-0.534	-0.369	-0.729	-0.107	1.632	0.021
<b>t-stat</b>	-3.87	-5.75	-4.76	-3.76	-3.11	-0.35	3.72	0.39

# Explaining the IVol Effects: Summary

- CAPM/FF3/Carhart/CCAPM model cannot explain the IVol effects
- FF5 cuts them roughly in half because of RMW
- Barinov (2020) shows that FVIX can explain RMW, but not the other way around
- The volatility factor model with FVIX and FIVol makes the IVol effects insignificant and reduces the alphas from roughly 60-80 bp per month to 10 bp per month

# Conclusion

- Growth options provide a hedge against increases in market volatility and average IVol
- Growth options of high IVol firms are particularly valuable, thus high IVol firms provide this hedge too
- We predict a higher IVol discount for growth firms, which can be explained controlling for aggregate volatility risk
- Similarly, aggregate volatility risk explains higher value effect for high IVol firms
- Aggregate volatility risk also explains the value effect and the IVol discount across the board