

# Institutional Ownership and Aggregate Volatility Risk

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# Institutions Prefer Medium Volatility

- Institutions dislike high idiosyncratic volatility (as well as uncertainty and disagreement)
  - Shleifer and Vishny (1997) argument - portfolio managers are underdiversified and face the probability of margin calls and fund outflows
- Institutions also dislike low IVol
  - Low IVol means high aggregate volatility risk
  - Institutions have comparative advantage in acquiring and processing information

## IVol in IO/IVol Sorts - Table 2-B1

	Low	IVol2	IVol3	IVol4	High	H-L
<b>Low</b>	0.009	0.013	0.016	0.021	0.033	0.023
<b>t-stat</b>	32.0	32.9	36.6	35.2	31.6	29.1
<b>Inst2</b>	0.009	0.013	0.017	0.021	0.031	0.022
<b>t-stat</b>	31.2	35.4	37.4	35.9	32.6	29.8
<b>Inst3</b>	0.010	0.013	0.016	0.020	0.028	0.018
<b>t-stat</b>	32.3	35.7	37.2	36.4	31.7	28.6
<b>Inst4</b>	0.011	0.014	0.016	0.020	0.026	0.015
<b>t-stat</b>	34.1	34.8	36.5	34.8	30.6	25.2
<b>High</b>	0.012	0.014	0.016	0.019	0.026	0.014
<b>t-stat</b>	33.7	33.5	35.3	34.1	29.8	23.9
<b>L-H</b>	-0.002	-0.001	0.000	0.001	0.007	0.009
<b>t-stat</b>	-19.6	-5.96	2.62	12.4	27.5	28.3
<b>1-5</b>	-18%	-4%	2%	8%	28%	65%

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# IO and Anomalies

- Low IO firms include the two types of firms institutions flee - very low IVol and very high IVol
- It is not surprising that the relation between IVol and future returns is stronger for low IO firms
- Sorting on IVol in low IO subsample creates a larger IVol spread
- The story works if I replace IVol with MB, or Turnover, or Disagreement
- We already know aggregate volatility risk explains all these anomalies
- It should also explain why they are stronger for low IO firms

# FVIX Betas in IO/IVol Sorts - T.2-B2

	Low	IVol2	IVol3	IVol4	High	H-L
<b>Low</b>	-0.771	-1.350	-1.100	-0.560	1.382	2.153
<b>t-stat</b>	-4.81	-10.11	-7.71	-2.82	6.03	6.92
<b>Inst2</b>	-0.888	-1.039	-1.023	-0.814	0.880	1.768
<b>t-stat</b>	-6.86	-6.60	-5.13	-3.64	3.69	7.47
<b>Inst3</b>	-1.258	-1.445	-1.331	-0.961	0.062	1.320
<b>t-stat</b>	-8.71	-8.01	-8.00	-3.92	0.27	5.47
<b>Inst4</b>	-1.401	-1.618	-1.612	-1.522	-0.620	0.781
<b>t-stat</b>	-7.41	-9.15	-6.35	-4.78	-1.82	2.51
<b>High</b>	-1.650	-1.685	-1.705	-1.809	-0.695	0.955
<b>t-stat</b>	-7.84	-9.46	-7.09	-5.73	-2.16	2.69
<b>L-H</b>	0.879	0.335	0.606	1.249	2.077	1.198
<b>t-stat</b>	3.39	1.68	2.48	3.41	4.79	2.61

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# IO and Future Returns

- High IO firms have higher future returns (Gompers and Metrick, 2001) - stock picking ability?
- The link between IO and future returns is stronger for growth firms, small firms, etc.
- In high IVol subsample, institutions ignore the firms with the most positive FVIX betas
- Hence, going high IO minus low IO in high IVol subsample means high exposure to aggregate volatility risk
- In low IVol subsample, institutions should ignore firms with the most negative FVIX betas
- Hence, going high IO minus low IO in high IVol subsample means negative (or at least low) exposure to aggregate volatility risk



# Institutional Ownership

- IO for each stock is the sum of all institutional holdings from 13F over shares outstanding from CRSP
- Firms in the NYSE/AMEX bottom size quintile dropped
- If 13F holdings are missing, IO is set to 0
- I use Residual IO to control for the size effects, as in Nagel (2005)

$$\log\left(\frac{IO}{1 - IO}\right) = \gamma_0 + \gamma_1 \cdot \log(\text{Size}) + \gamma_2 \cdot \log^2(\text{Size}) + \text{ResIO}$$

# FVIX Factor

- FVIX mimics daily changes in VIX
- The correlation between FVIX and the change in VIX is 0.53
- Negative FVIX beta is volatility risk (losing money when volatility increases)
- FVIX factor loses 1% per month, t-statistic -4.35  
- FVIX hedges against volatility risk and has negative market beta
- CAPM alpha of FVIX is -56 bp per month, t-statistic -3.0

## IO and Value Effect - Table 3A

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	1.516	1.048	1.019	0.937	0.936	0.581
<b>t-stat</b>	3.71	3.36	3.26	3.23	2.88	2.27
$\alpha_{ICAPM}$	0.563	0.409	0.449	0.350	0.321	0.242
<b>t-stat</b>	2.03	1.64	1.90	1.69	1.40	0.96
$\beta_{FVIX}$	-1.690	-1.132	-1.011	-1.040	-1.090	-0.599
<b>t-stat</b>	-6.67	-5.21	-6.68	-7.78	-8.09	-2.29
$\alpha_{FF}$	0.795	0.508	0.420	0.311	0.259	0.536
<b>t-stat</b>	2.99	2.11	1.95	1.65	1.23	2.37
$\alpha_{FF4}$	0.556	0.378	0.423	0.284	0.198	0.358
<b>t-stat</b>	2.22	1.53	1.85	1.52	0.98	1.59
$\beta_{FVIX}$	-1.859	-1.013	0.020	-0.205	-0.477	-1.382
<b>t-stat</b>	-4.10	-2.54	0.06	-0.48	-1.43	-2.31

## IO and IVol Discount - Table 3B

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	1.183	0.516	0.255	0.032	-0.045	1.228
<b>t-stat</b>	3.06	1.61	0.88	0.12	-0.19	4.27
$\alpha_{ICAPM}$	0.087	-0.432	-0.665	-0.679	-0.594	0.681
<b>t-stat</b>	0.32	-1.68	-2.61	-3.00	-2.49	3.60
$\beta_{FVIX}$	-1.943	-1.679	-1.630	-1.260	-0.973	-0.969
<b>t-stat</b>	-14.8	-12.6	-10.2	-13.3	-10.2	-8.59
$\alpha_{FF}$	0.644	0.078	-0.194	-0.285	-0.269	0.913
<b>t-stat</b>	2.87	0.41	-1.16	-1.64	-1.45	4.55
$\alpha_{FF4}$	0.332	-0.196	-0.392	-0.405	-0.357	0.688
<b>t-stat</b>	1.65	-1.14	-2.69	-2.56	-2.00	3.41
$\beta_{FVIX}$	-2.426	-2.128	-1.543	-0.934	-0.681	-1.745
<b>t-stat</b>	-7.20	-7.66	-5.38	-3.17	-2.30	-4.13

## IO and Turnover Effect - Table 3C

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	1.616	1.845	1.022	0.939	0.617	1.000
<b>t-stat</b>	4.51	5.03	3.50	4.21	2.61	3.29
$\alpha_{ICAPM}$	0.713	0.998	0.325	0.521	0.249	0.464
<b>t-stat</b>	2.87	3.90	1.61	2.86	1.27	1.89
$\beta_{FVIX}$	-1.601	-1.501	-1.235	-0.740	-0.652	-0.949
<b>t-stat</b>	-15.4	-11.4	-13.1	-5.41	-3.71	-5.08
$\alpha_{FF}$	1.049	1.327	0.543	0.582	0.250	0.799
<b>t-stat</b>	3.97	4.82	2.69	3.12	1.30	3.10
$\alpha_{FF4}$	0.760	0.999	0.364	0.561	0.274	0.486
<b>t-stat</b>	3.03	3.84	1.85	2.90	1.42	2.06
$\beta_{FVIX}$	-2.247	-2.556	-1.391	-0.160	0.188	-2.435
<b>t-stat</b>	-6.24	-5.41	-3.50	-0.41	0.48	-5.98

# IO and Disagreement Effect - T. 3D

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	1.096	0.643	0.547	0.595	0.631	0.465
<b>t-stat</b>	3.61	2.51	2.31	2.88	2.68	1.83
$\alpha_{ICAPM}$	0.458	0.159	0.150	0.327	0.437	0.020
<b>t-stat</b>	1.88	0.54	0.59	1.39	1.67	0.10
$\beta_{FVIX}$	-1.131	-0.858	-0.703	-0.475	-0.343	-0.788
<b>t-stat</b>	-7.91	-4.27	-5.48	-3.92	-2.10	-8.17
$\alpha_{FF}$	0.834	0.526	0.471	0.601	0.692	0.142
<b>t-stat</b>	3.34	2.15	2.06	2.93	3.00	0.70
$\alpha_{FF4}$	0.466	0.236	0.230	0.387	0.547	-0.081
<b>t-stat</b>	2.24	1.10	1.12	2.02	2.39	-0.38
$\beta_{FVIX}$	-2.863	-2.254	-1.880	-1.663	-1.133	-1.730
<b>t-stat</b>	-7.87	-5.23	-5.22	-5.81	-4.01	-4.30

## IO Effect is Not Skill - Table 4A

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	-0.318	-0.105	0.181	0.223	0.179	0.497
<b>t-stat</b>	-1.79	-0.62	1.07	1.15	0.80	2.33
$\alpha_{FF}$	-0.250	-0.199	0.046	0.016	-0.003	0.247
<b>t-stat</b>	-2.52	-2.65	0.58	0.17	-0.03	1.70
$\alpha_{ICAPM}$	0.067	0.095	0.284	0.243	0.209	0.142
<b>t-stat</b>	0.36	0.50	1.54	1.23	0.97	1.10
$\beta_{FVIX}$	0.682	0.354	0.182	0.035	0.053	-0.628
<b>t-stat</b>	6.10	4.84	2.42	0.45	0.55	-4.99
$\alpha_{FF4}$	-0.156	-0.173	-0.024	-0.097	-0.169	-0.013
<b>t-stat</b>	-1.59	-2.04	-0.31	-1.08	-1.63	-0.11
$\beta_{FVIX}$	0.727	0.199	-0.547	-0.883	-1.293	-2.020
<b>t-stat</b>	4.56	1.06	-3.26	-4.35	-7.94	-7.81

## IO Effect Explained - Table 4A

	Low	Inst2	Inst3	Inst4	High	H-L
$\alpha_{CAPM}$	-0.318	-0.105	0.181	0.223	0.179	0.497
<b>t-stat</b>	-1.79	-0.62	1.07	1.15	0.80	2.33
$\alpha_{ICAPM}$	0.067	0.095	0.284	0.243	0.209	0.142
<b>t-stat</b>	0.36	0.50	1.54	1.23	0.97	1.10
$\beta_{FVIX}$	0.682	0.354	0.182	0.035	0.053	-0.628
<b>t-stat</b>	6.10	4.84	2.42	0.45	0.55	-4.99
$\alpha_{FF}$	-0.250	-0.199	0.046	0.016	-0.003	0.247
<b>t-stat</b>	-2.52	-2.65	0.58	0.17	-0.03	1.70
$\alpha_{FF4}$	-0.156	-0.173	-0.024	-0.097	-0.169	-0.013
<b>t-stat</b>	-1.59	-2.04	-0.31	-1.08	-1.63	-0.11
$\beta_{FVIX}$	0.727	0.199	-0.547	-0.883	-1.293	-2.020
<b>t-stat</b>	4.56	1.06	-3.26	-4.35	-7.94	-7.81



# IO Effect is Not Skill

- IO is positively related to future returns not because institutions buy the stocks that subsequently perform well
- Rather, they just ignore the stocks that subsequently perform poorly
- The difference in performance can be explained by aggregate volatility risk
- Stocks ignored by institutions have high IVol - hence low aggregate volatility risk and low expected return

## IO Effect and MB - Table 5A

	Value	MB2	MB3	MB4	Growth	5-1
$\alpha_{CAPM}$	0.354	0.444	0.474	0.525	0.935	0.581
<b>t-stat</b>	2.01	2.29	2.74	2.47	4.05	2.27
$\alpha_{ICAPM}$	0.205	0.235	0.298	0.208	0.448	0.242
<b>t-stat</b>	0.98	1.40	1.68	1.08	2.55	0.96
$\beta_{FVIX}$	-0.263	-0.370	-0.313	-0.562	-0.863	-0.599
<b>t-stat</b>	-1.74	-4.11	-3.07	-3.88	-5.01	-2.29
$\alpha_{FF}$	0.168	0.294	0.380	0.339	0.704	0.536
<b>t-stat</b>	0.91	1.70	2.18	1.77	3.97	2.37
$\alpha_{FF4}$	0.066	0.112	0.193	0.118	0.424	0.358
<b>t-stat</b>	0.35	0.69	1.15	0.64	2.20	1.59
$\beta_{FVIX}$	-0.799	-1.419	-1.454	-1.719	-2.181	-1.382
<b>t-stat</b>	-2.83	-6.57	-7.58	-6.18	-4.79	-2.31

## IO Effect and IVol - Table 5B

	Low	IVol2	IVol3	IVol4	High	5-1
$\alpha_{CAPM}$	-0.053	-0.103	0.154	0.233	1.176	1.228
<b>t-stat</b>	<i>-0.37</i>	<i>-0.93</i>	<i>1.15</i>	<i>1.38</i>	<i>3.87</i>	<i>4.27</i>
$\alpha_{ICAPM}$	-0.017	-0.122	0.106	0.108	0.664	0.681
<b>t-stat</b>	<i>-0.12</i>	<i>-1.17</i>	<i>0.83</i>	<i>0.81</i>	<i>3.47</i>	<i>3.60</i>
$\beta_{FVIX}$	0.062	-0.035	-0.085	-0.223	-0.907	-0.969
<b>t-stat</b>	<i>0.85</i>	<i>-0.58</i>	<i>-0.92</i>	<i>-2.58</i>	<i>-6.68</i>	<i>-8.59</i>
$\alpha_{FF}$	-0.056	-0.146	0.079	0.154	0.857	0.913
<b>t-stat</b>	<i>-0.41</i>	<i>-1.41</i>	<i>0.67</i>	<i>1.08</i>	<i>3.94</i>	<i>4.55</i>
$\alpha_{FF4}$	-0.171	-0.220	-0.023	-0.007	0.518	0.688
<b>t-stat</b>	<i>-1.35</i>	<i>-2.15</i>	<i>-0.21</i>	<i>-0.06</i>	<i>2.78</i>	<i>3.41</i>
$\beta_{FVIX}$	-0.895	-0.575	-0.792	-1.253	-2.641	-1.745
<b>t-stat</b>	<i>-4.48</i>	<i>-4.00</i>	<i>-3.95</i>	<i>-4.89</i>	<i>-7.81</i>	<i>-4.13</i>

## IO Effect and Turnover - Table 5C

	Low	Turn2	Turn3	Turn4	High	5-1
$\alpha_{CAPM}$	0.144	0.468	0.280	0.633	1.143	1.000
<b>t-stat</b>	0.89	2.01	1.09	2.24	3.66	3.29
$\alpha_{ICAPM}$	0.095	0.191	-0.103	0.020	0.559	0.464
<b>t-stat</b>	0.56	0.89	-0.42	0.09	2.78	1.89
$\beta_{FVIX}$	-0.087	-0.490	-0.679	-1.087	-1.036	-0.949
<b>t-stat</b>	-1.11	-4.69	-3.10	-6.32	-6.23	-5.08
$\alpha_{FF}$	0.011	0.215	0.037	0.255	0.810	0.799
<b>t-stat</b>	0.08	0.98	0.16	1.18	3.53	3.10
$\alpha_{FF4}$	-0.040	0.002	-0.264	-0.069	0.446	0.486
<b>t-stat</b>	-0.26	0.01	-1.26	-0.33	2.19	2.06
$\beta_{FVIX}$	-0.397	-1.659	-2.342	-2.517	-2.832	-2.435
<b>t-stat</b>	-2.41	-7.04	-6.84	-7.85	-7.03	-5.98

# IO Effect and Disagreement - T. 5D

	Low	Disp2	Disp3	Disp4	High	5-1
$\alpha_{CAPM}$	-0.138	-0.148	0.139	-0.030	0.327	0.465
<b>t-stat</b>	-0.85	-0.91	0.70	-0.12	1.15	1.83
$\alpha_{ICAPM}$	-0.233	-0.161	0.060	-0.297	-0.213	0.020
<b>t-stat</b>	-1.60	-1.19	0.34	-1.52	-1.24	0.10
$\beta_{FVIX}$	-0.169	-0.023	-0.141	-0.472	-0.957	-0.788
<b>t-stat</b>	-1.57	-0.19	-1.04	-3.51	-8.85	-8.17
$\alpha_{FF}$	-0.176	-0.155	0.040	-0.242	-0.034	0.142
<b>t-stat</b>	-1.14	-1.10	0.24	-1.23	-0.17	0.70
$\alpha_{FF4}$	-0.321	-0.303	-0.142	-0.481	-0.402	-0.081
<b>t-stat</b>	-2.13	-2.24	-0.84	-2.62	-2.54	-0.38
$\beta_{FVIX}$	-1.127	-1.152	-1.421	-1.853	-2.857	-1.730
<b>t-stat</b>	-4.60	-4.91	-4.34	-4.45	-8.12	-4.30

# IO Effect and Uncertainty

- IO effect (almost) monotonically increases with uncertainty measures
- Are institutions more able to pick stocks with high uncertainty?
- Not likely - the result comes primarily from the deterioration in the performance of low IO stocks
- FVIX explains most of the increase of the IO effect with uncertainty

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<b>t-stat</b>	-7.41	-9.15	-6.35	-4.78	-1.82	2.51
<b>High</b>	-1.650	-1.685	-1.705	-1.809	-0.695	0.955
<b>t-stat</b>	-7.84	-9.46	-7.09	-5.73	-2.16	2.69
<b>L-H</b>	0.879	0.335	0.606	1.249	2.077	1.198
<b>t-stat</b>	3.39	1.68	2.48	3.41	4.79	2.61

$\Delta VIX$  instead of FVIX - Table 6

	$\beta_{\Delta VIX}^{CAPM}$	$\beta_{FVIX}^{CAPM}$	$\beta_{\Delta VIX}^{1f}$	$\beta_{FVIX}^{1f}$
<b>Inst</b>	-0.021	-0.416	-0.028	-0.146
<b>t-stat</b>	-4.31	-5.58	-7.28	-9.67
<b>Inst MB</b>	-0.014	-0.406	-0.021	-0.144
<b>t-stat</b>	-1.65	-4.04	-2.74	-4.45
<b>Inst IVol</b>	0.007	-0.742	0.063	0.317
<b>t-stat</b>	0.49	-4.60	4.07	7.10
<b>Inst Turn</b>	-0.071	-0.894	-0.011	0.254
<b>t-stat</b>	-6.51	-6.86	-1.18	5.41
<b>Inst Disp</b>	-0.035	-0.673	-0.001	0.114
<b>t-stat</b>	-4.27	-8.01	-0.13	4.10



# Conditional CAPM Betas - Table 7

	<b>Rec</b>	<b>Exp</b>	<b>Diff</b>
<b>Inst</b>	0.120	-0.074	0.194
<b>t-stat</b>	<i>4.24</i>	<i>-1.92</i>	<i>4.33</i>
<b>Inst MB</b>	-0.066	-0.117	0.051
<b>t-stat</b>	<i>-4.49</i>	<i>-8.17</i>	<i>2.65</i>
<b>Inst IVol</b>	-0.142	-0.386	0.244
<b>t-stat</b>	<i>-6.57</i>	<i>-9.80</i>	<i>5.65</i>
<b>Inst Turn</b>	-0.024	-0.448	0.424
<b>t-stat</b>	<i>-0.47</i>	<i>-5.84</i>	<i>4.86</i>
<b>Inst Disp</b>	-0.041	-0.213	0.172
<b>t-stat</b>	<i>-2.91</i>	<i>-13.85</i>	<i>8.39</i>

# Conclusion: IO and Anomalies

- Institutions prefer medium volatility (turnover, disagreement, market-to-book)
- Sorting on these variables in low IO group creates a larger spread in their values
- Hence, sorting on these variables in low IO group creates a larger spread in FVIX betas
- Controlling for aggregate volatility risk explains most of the link between the anomalies and IO
- The aggregate volatility risk story is supported by loadings on VIX changes and by conditional CAPM betas

# Conclusion: IO Effect

- IO effect is not due to stock picking ability of institutions - all they do is avoid the future "losers"
- IO is negatively correlated with aggregate volatility risk, because on average institutions are averse to volatility
- Aggregate volatility increase also explains why IO effect is high when uncertainty is high
- Better stock picking in a volatile environment is not an explanation again - IO effect is high when uncertainty is high because low IO stocks have more negative alphas as uncertainty increases
- The aggregate volatility risk story is supported by loadings on VIX changes and by conditional CAPM betas